

# Conservation Contracts for Exhaustible Resources

Nils Chr. Framstad and Bård Harstad

University of Oslo

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# Conservation: Tropical Forests

- Only in 2000-2012, tropical rainforest in South America was reduced by 4.2%, in Asia by 12.5%, and in Africa by 2.8%.
- Deforestation in the tropics has contributed to 30% of man-made CO<sub>2</sub> emissions, and it contributes to 10-20% of annual greenhouse gas emissions.
- Negative externalities \$2-4.5 trillion a year (the Economist, 2010)
- Deforestation could be halved at a cost of \$21–35 billion per year.

# Conservation Contracts

- **Contracts Exists:** The United Nations, the World Bank, and the Norwegian government are offering financial incentives to countries successful in reducing deforestation.
- Contracts are signed with an increasing number of countries: Brazil, Indonesia, Guyana, Ethiopia, Vietnam, Mexico, Tanzania, Congo.
- **Simple contracts:** Rates are harmonized and constant: 5 USD/ton avoided CO<sub>2</sub>, for every unit of deforestation less than some (negotiated) benchmark
- **Limited success** so far / Too early to judge

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- We don't know.
- First (?) paper on how to contract on slowing resource depletion.  
(well...not yet a paper...but in progress)

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  - **Today**: dynamic model of contracting in the presence of externalities

# Outline

- A Model of Extraction
- The First Best
- The Equilibrium
- Generalizations
- Policies
- Conclusions

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- Common discount factor  $\delta \in [0, 1]$



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- Reasonable if:

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- Can order according to size,  $y_1^0 \geq y_2^0 \geq \dots \geq y_n^0$ .

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- With a large number of small stocks ( $y_j \rightarrow 0$ ), the steady-state conservation level is

$$y^T = \max \left\{ 0, \frac{e - b}{a} \right\}.$$

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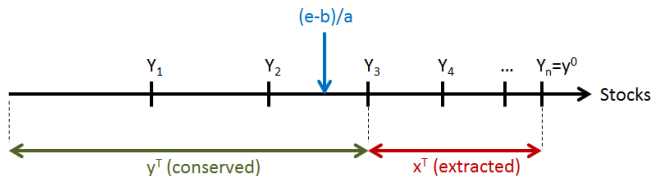


Figure: *The largest stocks are conserved, while the smallest stocks are depleted.*

### 3. Speed of Extraction

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- For any two consecutive periods, we have:

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- The outcome is first best if  $n = 1$
- Otherwise, the speed of extraction is too high.

# Heterogeneity

- Suppose marginal extraction costs are  $c_i$  and environmental harm  $e_i$ .

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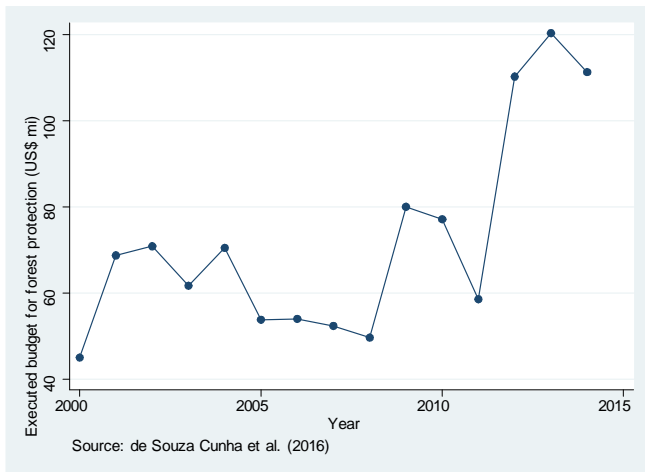
$$b - e_i - c_i - a(2 - w)x^t + a \sum_{i=1}^{i-1} y_i^t = \delta [b - e_i - c_i - a(2 - w)x^{t+1}]$$

# Extensions

# Illegal Deforestation

Country\Year	Forest Cover 2000 (1000 ha)	Deforestation 2000-2010	Illegal logging in 2013
Brazil	545943	5%	> 50%
Cameroon	22116	10%	65%
Ghana	6094	19%	70%
Indonesia	99409	5%	60%
Laos	16433	6%	80%
Malaysia	21591	5%	35%
Papua New Guinea	30133	5%	70%
Rep. Congo	22556	1%	70%

# Enforcement Expenditures



## Extension I: Protection Costs

- If  $y_i^t - x_i^t$  is conserved, the profit from illegal logging is  $p^t$  at each unit of the forest.
- Expected penalty must be at least as large as the profit
- The cost of monitoring is thus  $\alpha p^t (y_i^t - x_i^t)$  for some  $\alpha \geq 0$ . So,

$$u_i^t = \beta p^t x_i^t - \alpha p^t (y_i^t - x_i^t) - c_i x_i^t + s_i^t,$$

- This is the model of Harstad and Mideksa (*ReStud*, '17)
- (That paper also studies contracting with a subset of agents, and endogenizes institutions/(de)centralization. But the model is static..)
- All results above continue to hold, qualitatively.

## Extension II: Outside Option

- Above we have assumed that the outside option is  $x_i^t = y_i^t$
- Unreasonable unless each period long/ $\delta$  is small
- In steady state, each  $i$  is a potential monopolist and would like to extract  $f_i(y_i^t)$  if ignoring the contract.
- Suppose outside option is indeed some increasing  $f(y_i^t) \in [0, y_i^t]$ .
- Results above tend to hold, qualitatively.



# Extension I and II Combined

There exist three thresholds,  $\alpha_1, \alpha_2, \alpha_3$ , s.t:

## Proposition

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  - 2 *Too much is extracted in steady state iff  $\alpha < \alpha_2$*
  - 3 *The extraction speed is too fast iff  $\alpha < \alpha_3$*
- *For larger  $\alpha$ , the results are overturned.*

# Robustness: The Crucial Assumptions

- 1 Extract from  $i$  first iff:

$$(c_j + e_j) - (c_i + e_i) > \frac{a}{1 - \delta} \left[ \begin{array}{c} \beta [H(y_i) - H(y_j)] \\ - (\alpha + \beta) [H(F(y_i)) - H(F(y_j))] \end{array} \right],$$

where  $H(y_i) = z - \delta F_i(z)$ . The r.h.s. is positive if  $y_i > y_j$  iff

$$\frac{\alpha}{\beta} < \alpha_1 = \frac{H(y_i) - H(y_j)}{H(F(y_i)) - H(F(y_j))} - 1.$$

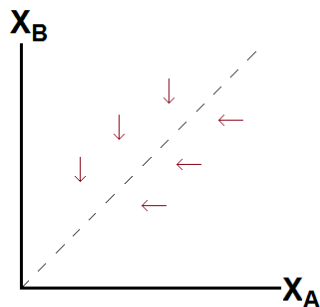
- 2 Too much is extracted from  $i$  iff:

$$\frac{\alpha}{\beta} < \alpha_2 = \frac{\sum_{j \neq i} y_j - F(y_j)}{\sum_{j \neq i} F(y_j)} = \frac{\sum_{j \neq i} y_j}{\sum_{j \neq i} F(y_j)} - 1 > 0$$

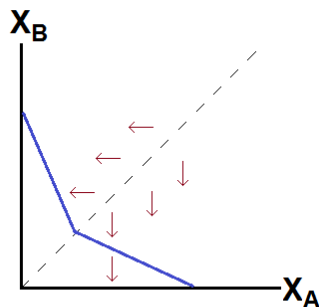
- 3 The speed is too large iff:

$$\frac{\alpha}{\beta} < \alpha_3 = \frac{1}{(1 - \delta)} \left[ \frac{\sum_{j \neq i} y_j^t}{\sum_{j \neq i} F_j(y_j^t)} - 1 \right]$$

# Current Research: Dynamics



**weak districts  
(or forests)**



**strong districts  
(or fossil fuels)**

- If strong/coal: conserves everything in the largest district
- If weak/forests/illegal: conserves everything in the smallest district

# Policy Implications

- It might indeed be efficient to offer contracts to the largest tropical forest owners, such as Brazil and Indonesia, according to this theory
- However, the optimal contracts are highly asymmetric
- Harmonized contracts achieve too little conservation at a too large cost.

# Policies and Comparative Static

- With  $m$  similar buyers with demand function  $p^t = b - a_m x_m^t$ , aggregate demand is  $p^t = b - ax^t$  where  $1/a = \sum_m 1/a_m$



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- A larger  $a$  increases the difference to the first best in all results

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  - 3 Speed of extraction increases

# Long-Term Contracts (with Commitment)

With commitment, payments can be delayed  
This relaxes incentive constraints in the meanwhile  
...and then, there is no reason to raise  $x_i^t$  to lower  $s_j^t$   
Outcome becomes first-best (after the very first period)  
If principal can ask for money up front, first-best also in first period.  
Long-term contracts lead to slower extraction and more conservation.



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  - Conserve the **smallest forest?**
- Boycotts makes the equilibrium worse.

## Robustness: Non-negative side payments

- Going back in time,  $x^t$  increases and  $p^t$  decreases
- This reduces the temptation to "extract it all" and waiting becomes more attractive
- It is possible that  $s_j^t = 0$  is sufficient
- When  $s_j^t = 0$ , there is less need to raise  $x_i^t$ , since  $s_j^t$  cannot be reduced further.
- If  $s_j^t = 0$  for many agents, conservation will take place in any case, and the principal may be better off waiting before entering the game
- This is the opposite of the "Green Paradox"
- Equilibrium may be in mixed strategies (Harstad '16).